

ENVIROMET

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TO!

You have been sent this newsletter because you are in our database. If you would rather receive an electronic version sent to your email address, or would like to add a name or cancel your subscription, please email us at information@spill-kit.com

PRODUCTS FOR A BETTER FUTURE

ADOPT AN SCP

- Adopt a Spill Contingency Plan (SCP) that includes the company policy regarding reuse, recycling and disposal of any spilled liquids, including oils, chemicals and used absorbents.
Practice using safety gear and absorbents prior to a spill. Be aware of the reportable quantities of those items listed in the SCP. Post the phone numbers for spill reporting in the SCP (Please see "Important Phone Numbers").
Use secondary containment and keep spill kits in places where there is risk of a spill, such as in fueling islands, drum and pail storage areas, pumping stations, waste container areas and shipping docks.
Maintain an adequate inventory of absorbent materials and safety gear that is compatible with the chemicals listed in the SCP. Store materials in an easy access area with spill kit signage so the location is visible to all employees.
Understand the local regulations for disposal of the types of materials that are used in your facility. Many spills are small nuisances that can cost a lot in clean-up and disposal. Know what the potential costs are before a spill occurs.



IMPORTANT PHONE NUMBERS

- National Response Center 1-800-424-8802
Washington Emergency Management Division 1-800-258-5990
Oregon Emergency Response System 503-378-4124
California Office of Emergency Services 916-262-1621
Idaho Communication Center 208-846-7610

BE PREPARED

FALL 2006

PREPARE FOR A DISASTER- AT WORK

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September is National Preparedness month. Many local fire departments have sent out flyers this month to help us prepare our homes and families, but have we taken steps to prepare our work place? Most of us spend at least 8 hours at work each day, and this puts us at risk of enduring a disaster at our place of work. We need to be prepared for situations that could cause us and our co-workers to become stranded at work. In the Northwest, we could experience earthquakes, volcanic eruptions, fires, flooding, terrorist attacks and more.

EnviroMet is SORRY!

During routine computer maintenance, EnviroMet's database was lost that contained our newsletter mailing list. If you already requested that we discontinue sending you the newsletter, or you requested additional copies to others within your organization, we apologize! Please make your request again at information@spill-kit.com We have taken the necessary steps to ensure that this doesn't happen again in the future.

CORPORATE CHRISTMAS GIFT IDEA

This year at EnviroMet we are promoting our Fanny Pack Survival Kit as corporate gifts for the holidays. Not only are these Survival Kits affordable to give, but a way to say to your customers that you care about their safety and well-being. Our Fanny Pack Kit is perfect for office and warehouse places because it can be grabbed quick in an evacuation and doesn't take up much space. This kit includes enough food and water for one person for 1 or 3 days, along with other essential emergency items. A special insert has been provided with an order form if you are interested in this program. Get your orders in ASAP to ensure a timely Holiday season delivery and availability. Quantity discounts will apply and personalization is available for your company with minimum quantity orders.



PRESIDENT'S PAGE

BY RONI SASAKI

How do I dispose of used absorbents? This is another one of those questions that is frequently asked by our customers. I think people want me to give them permission to put soiled absorbents into the dumpster. I will *never* tell anyone it is okay to do this. The pat answer we offer in the absorbent industry is to "Dispose of all used absorbents in accordance with all Federal, State and Local Regulations."

What you must realize is that the laws are quite different in each area—even neighboring cities can have

DID YOU KNOW?

You can purchase a fill-in-the blank Spill Contingency Plan. This notebook contains all the areas you need to cover in your company's plan—all you have to do is work through each section and apply the specifics of your organization. Please call EnviroMet at 1-800-590-2436 for more details.

different rules and standards for dealing with soiled absorbents. This is why our pat answer is so convenient. It puts the burden where it belongs—onto the generator of the waste—the user of absorbent pads.

Every living thing on this planet generates waste. This is an obvious statement. I say this because regulators, land fill operators and environmental people all know that certain types of business create certain types of waste, so it is okay to call the proper authorities and ask how to deal with your waste. You must know the proper procedures for handling and disposing of every type of waste that is generated from your operation. Being ignorant or simply "doing it the way it has worked for the past 50 years" is not good enough anymore.

Typically, absorbents must be disposed of in the same way that you would dispose of the liquid waste that has been absorbed. Fuels and oils are common fluids that are absorbed into pads, booms and granular absorbents. There are specific regulations in different regions that address hydro-

carbons. Various regions could define oil soaked absorbents as "recyclable waste," "used oil," or "waste oil," just to name a few. Any company that operates equipment or machinery that uses hydrocarbons for lubrication or fuel is probably going to generate some level of waste. You must know what level your company falls under and follow those regulations in dealing with soiled absorbents.

The other important consideration in disposing of soiled absorbents is adhering to the company philosophy of waste and environmental liability. The term "cradle to grave" instills fear into corporate officers because the term "grave" is vague and easily litigated by a good attorney. At what point does a generator of a waste become free from any liability? Because there is no easy answer to this question, companies have developed their own policies that hopefully will protect them for the long term. Some companies choose to hire a waste removal service. This is convenient, but as we've seen in the past, you can still be responsible for that waste if



Roni Sasaki, President founded EnviroMet more than 10 years ago. She is committed to providing the best products with the best service in the industry.

Doing it the way it has been done for the past 50 years may not be good enough any more.

the company you've hired doesn't dispose of it properly. Other companies incinerate soiled absorbents. This is an option that provides peace of mind, because we all feel that once something is burned up, it's gone forever. If you use this method, make sure you understand the regulations that apply to incineration.

However your company chooses to dispose of your soiled absorbents, I encourage you to research the local requirements and understand all implications of your chosen system.

MEET WAREHOUSE MANAGER BRIAN MCDOWELL

Hometown: Sacramento, California

Children: 4 children + 5 step-children

Favorite Place to Vacation: The Pacific Ocean

Favorite Food: Seafood and Steaks

CD Currently in your CD Player: The Beatles Best Hits

Favorite TV Show: NCIS

Favorite Sport: Baseball

Education: B.A. Recreation Administration, CSU Sacramento

Favorite Movie: The Natural

Hobbies: Guitar, Baseball and Boy Scout Volunteering

Best Part of Your Job: Independence

When did you first get into the industry: 1999

How long have you been with EnviroMet: 7 years

Biggest Pet-Peeve: People talking during movies.

Most Embarrassing Moment: Getting arrested and put in jail the day before his first wedding. (All a misunderstanding of mistaken identity.)



Brian McDowell runs the Vancouver warehouse which is the main distribution and assembly hub of EnviroMet

PRODUCT SPOTLIGHT—MAINTENANCE BLANKETS

The ENPAC Maintenance Blanket™ is designed to be utilized under vehicles or leaking equipment. The blanket is made of 8 ounce, non-woven geotextile material, 100 mils thick. It is backed by one layer of 20-mil fuel and chemical resistant polyethylene. What this means is that



the blanket is durable enough to withstand the rigors of heavy equipment. It can be used over and over again.

The Blanket provides a protective sorbent pad between the equipment and the ground. The polyethylene backing provides an extra barrier, that if not punctured, stops any hydrocarbon from getting to the ground.

The Maintenance Blanket™ is ideal for equipment that is stored on construction sites in sensitive areas. It can also be

used for mobile routine maintenance of forklifts, cranes, etc.

The Blanket can be rolled or folded making it compact and lightweight. It is an inexpensive alternative to heavy/costlier fabric mats.

Available in four standard sizes:

- Part #4720-BK 15'x4'
- Part #4725-BK 12'x6'
- Part #4730-BK 10'x8'
- Part #4735-BK 10'x10'

UNUSUAL KIT—DEER CLEAN-UP KIT

EnviroMet has been assembling different kits for over 10 years. Once in a while we get a request for an unusual kit. A few years ago, a road crew asked for a dead deer clean-up kit. Before you think I am morbid, or don't love animals, please realize that tears come to my eyes every time I see a dead deer on the side of the road.

Truth be told, all the development in our current society has displaced many deer. We are likely to see more of this in the future as deer search for new homes in wilderness areas that no longer exist.

A dead animal on the road creates a

road hazard and should be removed as quickly as possible. This can't be a very pleasant task.



Our art department did have some fun with this project, and thus you see the newly remodeled road sign with the angelic deer.

All this is to say, EnviroMet can build any kit to meet your specific needs. Please call us with the items you require, and we will put it together for you.

C The business ethics of EnviroMet and each of its Employees is vitally important to the success of our business. We have set high standards by which we choose our manufacturers and vendors. Each employee must be honest and ethical in every aspect of their job responsibility. We do not compromise excellence. We are committed to the highest principles and levels of integrity. We believe this contributes to both EnviroMet's and our customers' success.